



Belong • Believe • Become

ABOUT ME

I am a well-known recognized licensed business & real-estate broker, operating internationally in USA, UK and UAE, of Kuwaiti nationality

SKILLS

Negotiations	Marketing
Communication	Sales
Leadership	Planning
Development	Customer Service
Management	Coaching
Creativity	Networking

SPECIAL EDUCATION

Commercial Arbitration
General Legal Arbitration
Negotiations Licensed Courses
Brokerage Licensed Courses

ABDULAZIZ BINHOUHOU

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Education

French School - Kuwait

Le Cours De Vienne - France, Nice

Kuwait English School - KES

Choueifat School - England

University of London – Law

Honorary Doctorate Excellence Degree in Islamic History & Civilization - Scientific Council of the International Institute for Islamic Studies

Currently: Studying to be a Lawyer Specializing in International Trade Law

Experience

Sales Manager | 1996 - 2000

Ericsson Kuwait - BICCO Group

HMG PROJECTS Kuwait | 2001 - 2005

Founder & business director

HMG SERVICES UAE – Dubai | 2006 - 2010

Founder & director

HMG Group – Chairman | 2011 - 2020

Kuwait, Dubai, London & New York

LINCA - Co-Founder/Partner & Arbitrator | 2012 - 2017

Legal International Network Consultancy & Advocates

MY PORTFOLIO

Telecom

- Ericsson Kuwait / Bicc Group - Partner & Manager
- Inmarsat - Kuwait Partner
- Kuwait Call (IVR) Partner MTC (Zain)
- Sagem Mobile Products France - Middle East / Incomdis Co.
- Ferma France / Partner in Tunisia VOMS System
- Zain (MTC) Partner from 1993 - 2016 / Distributor
- Ooredoo (Wataniya Telecom) VAS exclusive Partner from 2000 - 2006
- Webtech Canada / Middle East Partner
- Quick ISP (Internet Provider) Kuwait Partner
- Kuwait Largest Mobile Services & Maintenance Center - Partner
- Mobivision Shopping Malls WiMax Provider - Dubai, UAE

Media

- AlDar News Paper Kuwait, Co-Founder & Executive Manager 2007-2008
- AlWatan TV - VAS Partner
- AlShahed TV - Co - Founder & General Manager 2008-2010
- Arab Tourism & Travel ATC TV. Kuwait Partner
- AlQadsiya Sport Club (Media Partner) & Magazine Publisher
- Eradaa (Disabled People) Magazine Publisher
- Hala February 2004 - Kuwait Official Carnival Member of Board & Business Development Manager
- HMG PROVIDE Magazine Publisher RealEstate Mag

RealEstate

- Owner of RE/MAX master franchise Kuwait, Qatar, Saudi Arabia & Bahrain
- SKIP (Saudi Kuwaiti International Properties Co., KSA) Riyadh - Co-Founder / Board Member

Retail

(Established, operated and resold these projects)

- Mazaj Lebanon Restaurants – Owner
- Change Beauty Saloon & Products - Owner
- South Fried Chicken (SFC) - Franchise Owner
- Stop2Shop - Gaming & Entertainment Mega Stores – Owner
- Owner Mobile 12 Shop Outlets in Kuwait (Barrak Center)

Awards & Memberships

- Co-Founder of 1st Kuwait SME Committee 2005
- General Secretary of 1st Kuwait SME Conference & Expo. 2006
- Kuwait Economic Society - Member
- Chairperson & Co-Founder Kuwait SME Association 20.10.2010
- ITU.ORG / Development Member Kuwait (UN / Agency)
- REALTORS - Member
- REBNEY - Member at The RealEstate Board of New York
- Aipp - Member at the Association of International Property Professionals
- WIPO - World Intellectual Property - Member
- RERA - Dubai RealEstate Regulatory Agency – Authorized Broker
- Certified Project Management Professional by PMI
- Member of Kuwait Kickboxing Committee – Co-Founder, Board Member
- Founder, Chairman USA Social Media Club, Kuwait Branch

Companies

- HMG Properties Group – INT'L Dubai, London, India, Spain, Philippine, Egypt, Beirut, New York, Detroit, Bahrain, Riyadh Chairman
- AREN (Arabia Real estate Network Group) Chairman
- AIPCO (Arabia INT'L Properties Co.) Vice Chairman
- ABF (American Business Franchise Co.) Chairman
- KnowledgeTalk Center (KTC) Media Co. Chairman